



## **The Silicon Valley Bank (SVB) Summer Internship at Cross Culture Ventures**

### **DESCRIPTION:**

Cross Culture Ventures is an early-stage venture capital firm based in Los Angeles that invests in entrepreneurs creating next generation technology and consumer products. Through our strategic partnership with Atom Factory, we work together to discover, invest in and develop companies that fuel shifts in cultural trends and behaviors within an increasingly diverse global marketplace. Cross Culture has over 20 companies in its portfolio including Gimlet Media, Thrive Market, Blavity, Fair.com and Mayvonn.

We are hiring a Summer Associate to join our investment team for two months between June and August. The ideal candidate is an MBA student going into their second year with a keen interest in learning about venture capital and a passion for technology and start-up companies. Previous venture capital or early-stage startup experience is a plus.

Our Summer Associates should expect to gain hands on experience in all areas of venture capital, including financial analysis, due diligence, deal execution, and portfolio support.

### **PRIMARY TASKS:**

- Review pitch decks and meet with entrepreneurs
- Analyze investment opportunities, research market trends, perform company financial analysis, due diligence and author investment memos used by partners and investment committee in investment decisions
- Lead various internal market and technology research projects
- Assist in deal execution alongside the investment team. Tasks may include cap table modeling, client interviews, reference checks and legal documentation review
- Source companies for investment by speaking with entrepreneurs through your personal network
- Design and author marketing fund collateral

### **REQUIREMENTS:**

- Currently pursuing an MBA, beginning year two of study in Fall 2018
- Strong passion for technology and start-up companies along with a keen interest in a venture capital career
- At least 2 years of full-time, post-undergraduate work experience
- Excellent written and oral communication skills, sense of discretion, and work ethic
- High level of confidence, curiosity, and ability to communicate internally and externally between all levels of an organization



- Strong knowledge of Excel and Google Spreadsheets
- Proficient in visual communication and experience with graphic design

**STRONGLY PREFERRED**

- Analytical ability. Must be able to ask relevant questions, analyze data effectively, interpret results, extract insights, and connect disparate pieces of information
- Candidates with knowledge of the world of technology startups as a founder, early stage employee, or other full-time investment role

**BENEFITS:**

We offer a competitive monthly internship salary.

**HOW TO APPLY:**

Email your CV and your answers to the below questions to [Anastacia@crossculturevc.com](mailto:Anastacia@crossculturevc.com).

1. What new technology or early stage startup are you most excited about and why (200 words max)?
2. Why do you want to spend your MBA1 internship with Cross Culture Ventures (200 words max)?

**Application Deadline:**

5pm PDT on Friday, April 27, 2018

**Duration of Internship:**

8 weeks (June 4, 2018 - August 3, 2018)